

Investment expertise

Insight Investment is a specialist asset manager at the forefront of designing investment solutions to meet our clients' needs. Launched in 2002, Insight is a leading asset manager, with £102.1 billion in assets under management¹ across fixed income, liability driven investment, cash management, multi-asset, absolute return and specialist equity strategies.

We manage money for private investors, pension funds, sovereign wealth funds, insurance groups, local government, charities and other financial institutions.

¹ As at 30 June 2010.

At Insight, we do things differently, because we think differently. As a leading fixed income manager and pioneer of liability driven investment, multi-asset and absolute return solutions, we combine expertise, strength and depth of knowledge with innovation across a broad range of asset classes and the entire risk/return spectrum to offer our clients complete flexibility; an essential tool in providing tailored client solutions.

We have a team-oriented approach. This is the lynchpin of our business and means that we can draw on the in-house expertise of high calibre professionals at any time. The people we recruit are experts in their field meaning we have the right people doing the right jobs for our clients.

At the heart of our philosophy is a desire to work in partnership with clients and their advisers to develop and evolve innovative yet practical solutions that meet their changing needs. Following this philosophy, we have grown into a leading force in investment management; our business is strong and growing rapidly, generating year-on-year growth since launch in 2002.

Our expertise includes:

Fixed income

We believe that we have one of the best resourced and most highly-experienced fixed income teams in Europe. This is a key area of our expertise. Our fixed income team is built on specialist knowledge, experience and proven ability to generate strong performance. The key strengths of our process lie in its ability to be consistently and continually applied across the full range of bond markets.

Cash management

Cash management is a core activity for us. We offer an attractive combination of traditional cash management expertise across a broad and innovative fund range to meet all of our clients needs, whether they require a segregated portfolio or prefer to make use of our pooled funds. Our range of cash funds aim to provide liquidity, capital preservation and consistent returns in excess of a cash benchmark.

Absolute return

We have invested significantly in our absolute return infrastructure, adding professional expertise to build on traditional fund management capabilities. We offer an extensive range of UCITS III pooled funds with differing strategies and risk profiles which target returns in excess of cash to accommodate varying client needs. As an experienced absolute return fund manager, we seek to produce positive returns independent of market direction – therefore giving a more predictable and less volatile route to adding value.

Specialist equities

Specialist equities play an important part in our ability to build investment solutions designed specifically to meet clients' investment needs, both as a stand-alone proposition and as part of a multi-asset solution. Our highly-experienced specialist equities team is focused on adding value through informed, opportunistic stock selection for its market neutral, absolute return solutions and income-orientated strategies.

Multi-asset

Our Multi-Asset Strategy Group combines a best-of-breed approach to investment selection with expertise in diversification and asset allocation to capitalise on investment opportunities across multiple geographies and asset classes within a disciplined risk/return framework. The Group is responsible for our overarching asset allocation decisions as well as the management of a range of actively managed, multi-asset strategies.

Constantly researching investment markets to uncover the most compelling opportunities

Our team of investment professionals ensure that any security we purchase undergoes a thorough analysis until we are confident we understand its potential and true value.

Our investment professionals consisting of portfolio managers, research analysts, investment strategists and economists follow companies, industries, markets and economic trends worldwide.

We base our investment selection on rigorous in-house and independent external research opinions, so we can stand behind every investment decision we make with confidence.

Our awards

We have been recognised as a leader in our field with successes marked by industry awards and accolades.



Investing with us

We are dedicated to using our investment expertise to help you plan for a better financial future. To learn more about our investment solutions, speak to your financial adviser or go to www.insightinvestment.com

Important information to note

Please remember that the value of any investment, and any income received from it, can go down as well as up and you may not get back the amount of your original investment. Past performance is not a guide to the future. Please speak to your financial adviser for information on the range of our funds and whether they may be suitable for you.

Find out more

For further information, please contact:

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