

INTRODUCTION TO INSIGHT INVESTMENT – EUROPE

Q1 2025

Established in 2002, our long track record supporting institutional clients is founded on a focus on outcomes and demonstrating a consistent investment process which leads to reliable results. As a leading provider of investment solutions for pension schemes, we have helped deliver secure retirement incomes for millions of people. With specialist fixed income expertise, we also provide access to a full range of capabilities to meet client objectives.

Reliability is our responsibility

We collaborate across teams to deliver returns that investors can depend on.

We believe in the power of incremental gains to deliver consistent performance over the long term, recognising the very real impact of our decisions on the lives of investors. We break down risk into individual units that can be understood in isolation and analysed side-by-side, and conduct rigorous financial analysis and hold everyone to account to challenge conviction in the positions in our portfolios.

Our exacting approach to assessing risk exposure and our forensic level of detailed analysis support our low default history, and sharpen our focus on generating intentional, reliable gains.

We embrace specialisation

Insight's leadership in risk management and LDI is built on years of experience helping pension schemes, large and small, to develop and implement robust long-term funding strategies focused on their endgame objectives and running on pension schemes.

We are a leader in global fixed income and we offer our clients access to deep specialist expertise across a broad range of sub-asset classes. The alpha we generate in fixed income is attributable to the team's conviction in a high-quality set of investment ideas, our expertise in customised portfolio construction and the consistent application of our proven investment process.

A leading investment manager

Insight has a clear mission to offer investors a different approach to achieving their investment goals; one that prioritises the certainty of meeting their chosen objectives in contrast to the traditional focus on maximising return and minimising volatility.

We are owned by The Bank of New York Mellon Corporation (BNY) and have investment decision-making autonomy, operating with an independent management structure and boards. As part of BNY Investment's multi-boutique structure, Insight has the backing of a sound global financial institution for which asset management is a core strategic priority.

INSIGHT IN EUROPE

- Regulated activities since 2002
- Established EU entity in Dublin since 2016; global offices in London, New York, Boston, San Francisco, Frankfurt, Manchester, Sydney and Tokyo
- €739.7bn assets under management worldwide; €74.2bn in Europe ex-UK¹
- Portfolio management for segregated and pooled
- Authorised for AIFM and UCITS

A QUALITY LEADER

- First for overall quality in fixed income in 2024²
- First for overall quality in LDI in 2024²
- Top ranked Institutional investment brand in 2024³
- Recognised as 'Quality Leader in UK Investment Management Service'⁴
- Signatory to the UK Stewardship Code (since 2010)

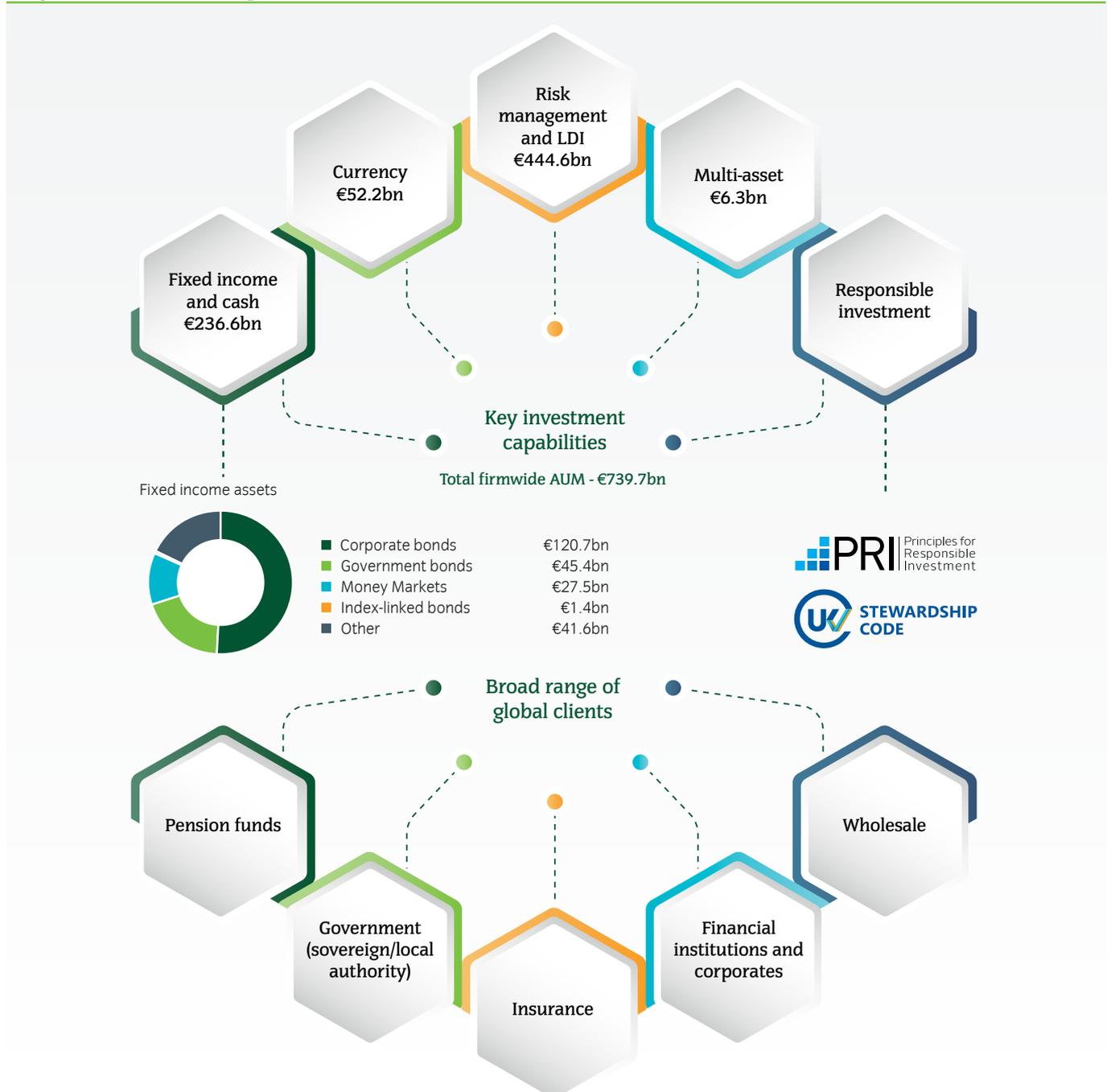
Fast facts



UK awards⁷

- LDI Manager of the Year 2024
- Fixed Income Manager of the Year 2024 (three awards)
- Sustainable Corporate Bond Manager of the Year 2024

Key investment capabilities¹



There are three principal ways we partner with clients and build portfolios that align with their requirements. We aim to engage in dialogue with clients and their advisers to understand how we may support their requirements; we develop our capabilities and approach to align with our clients' values and priorities, often implemented through bespoke segregated portfolios tailored for clients' needs; and we believe that constructive engagement helps effective decision-making, and offer dedicated events and webinars where our clients and Insight experts can directly interact.

This engagement is supported by reporting in line with our clients' stated requirements, in which we seek to provide the transparency our clients require.

FIND OUT MORE

Institutional Business Development

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¹ As at 31 March 2025. Assets under management (AUM) are represented by the value of cash securities and other economic exposure managed for clients. Where the methodology defines it, some asset reporting focuses on cash securities only. Figures shown in EUR. FX rates as per WM Reuters 4pm spot rates. Reflects the AUM of Insight, the corporate brand for certain companies operated by Insight Investment Management Limited (IIML). Insight includes, among others, Insight Investment Management (Global) Limited (IIMG), Insight Investment International Limited (IIL), Insight Investment Management (Europe) Limited (IIMEL) and Insight North America LLC (INA), each of which provides asset management services. ² Source: Overall UK Institutional Investment Management Service results from Coalition Greenwich Voice of Client - UK Institutional Investors Study 2013 to 2024; in 2024 Insight was ranked first, cited by 62 clients out of 188 total respondents covering all asset/mandate types. ³ Edelman's Asset Management Brand Index is a biennial study which ranks the 50 largest global institutional managers, analysing firms based on responses from major investment consultants, financial advisers and senior financial journalists. The score is linked to assessment of six brand factors: awareness, distinctiveness, corporate culture, strength of the investment team, rigour of a firm's investment process and quality of the executive management team. ⁴ Source: Overall UK Institutional Investment Management Service results from Coalition Greenwich Voice of Client – UK Institutional Investors Study; in 2024 Insight was ranked first, cited by 62 clients out of 188 total respondents covering all asset/mandate types. ⁵ Insight is ranked #4 by AUM in IPE's 'Top 120 European Institutional Managers 2025' rankings and #35 in IPE's 'Top 500 Asset Manager 2025' rankings. Insight is ranked #1 for total worldwide assets under management in LDI strategies in Pensions & Investments Largest Money Managers 2025 survey. All money management firms are encouraged to respond to the survey through an online questionnaire. There is no fee to participate. Data for the 2025 survey is as at 31 December 2024. ⁶ As at 31 March 2025. Global totals including employees from all regions. Includes employees of Insight North America LLC (INA) which provides asset management services as part of Insight, the corporate brand for certain companies operated by Insight Investment Management Limited (IIML). ⁷ Awards do not constitute a recommendation of Insight or its services. Awards are not wholly indicative of past or future performance. The description and the selection methodologies of awards may be subjective and will vary.

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